**EXHIBIT B** 

STAL DEL COTTION OF CINCIPAL COLOR		
	Page 1	Page 3
1	IN THE UNITED STATES DISTRICT COURT	1 INDEX PAGE
2	FOR THE SOUTHERN DISTRICT OF NEW YORK	2 Appearances
3	FIREMAN'S FUND ) INSURANCE COMPANY, ONE )	4 DIRECT EXAMINATION BY MR. JOHN A.V. NICOLETTI
4	BEACON INSURANCE COMPANY, NATIONAL	CROSS EXAMINATION BY MR. MATTHEW C. GUY 17D  RE-DIRECT EXAMINATION BY MR. NICOLETTI
	LIABILITY AND FIRE	RE-CROSS EXAMINATION BY MR. GUY
5	INSURANCE COMPANY and ) QBE MARINE & ENERGY )	FURTHER CROSS EXAMINATION BY MR. GUY
6	SYNDICATE 1036. ) ECF Case Plaintiffs. )	8 Changes and Signature
7	) 10 Ctv. 1635 (LAK) VS.	9 EXHIBITS
8	GREAT AMERICAN	10 EXHIBIT NO. DESCRIPTION PAGE
9	INSURANCE COMPANY OF	11 Exhibit 239 Amended Answer of Defendant Great
10	NEW YORK, MAX SPECIALTY ) INSURANCE COMPANY and )	12 American Insurance Company of New York to Plaintiff's Complaint With Crossclaims
11	SIGNAL INTERNATIONAL, LLC.	13 and Counterclaim
12	Defendants.	14 II-19-09
13	ORAL DEPOSITION OF	15 Guidelines
14	CINDY STRINGER December 14, 2011	16 To Dillon
15	######################################	17 Exhibit 244 E-mail Dated 12-22-05 From Hennington To
16 17		18 Exhibit 245 2007 Pollution Policy
18 19		19 Exhibit 247 Pollution Policy Declarations Page 1-09 To 1-10
20	ORAL DEPOSITION OF CINDY STRINGER, produced as	20 Exhibit 249 2009 Pollution Policy
21	a witness at the instance of the PLAINTIFFS, and duly sworn, was taken in the above styled and numbered cause	21 Exhibit 250 OLS YD-165 Report Summary
22	on December 14, 2011, from 8:50 a.m. to 3:39 p.m., by machine shorthand before MICHELLE R. PROPPS, CSR, in and	Exhibit 251 E-mail Dated 31-24-08 From Lever To Ewing178 22 Exhibit 252 D&B Business Information Report Dated
23	for the State of Texas, reported at the offices of	23 Exhibit 253 D&B Business Information Report Dated
24	LeBlanc Bland, 1717 St. James Place, Suite 360, Houston, Texas, pursuant to the Federal Rules of Civil Procedure	12-28-09
25	and the provisions stated in the record or attached	and Attachment185
	Page 2	Page 4
1	Page 2 Appearances	Page 4  1 CINDY STRINGER,
2		
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## Page 49

- Q. Were there more than one application submitted
- 2 by Signal during the course of Great American's
- 3 underwriting their pollution liability program?
- 4 A. Could you clarify that?
  - Q. Well, you say you looked at an application.
- 6 Was it for a particular year?
  - A. Oh, I think it was for the 2009 year.
- B Q. Did you look at any prior applications?
- 9 A. Not at that time.
- 10 Q. Did you have any discussions with Mr. Chip
- 11 Downey about the upcoming testimony?
- 12 A. No.

5

7

- 13 Q. Who is Mr. Downey?
- 14 A. Mr. Downey is our profit center manager.
- 15 Q. Do you hold any professional licenses?
- MR. GUY: Want to take a break, George?
- 17 Q. (By Mr. Nicoletti) Oh, by the way, this is
- 18 not a torture test. If you need to take a break, just
- 19 tell me.
- 20 A. This is not the camel test. Right?
- 21 Q. That's right. Why don't we take a five-minute
- 22 break.
- 23 (A brief recess was taken.)
- Q. I apologize for repeating the question, but
- the reporter did not get your answer. Do you hold any

## Page 50

- 1 professional licenses in the insurance area?
- 2 A. No.
- 3 Q. Have you ever heard of the Doctrine of
- 4 Uberrimae Fidei?
- A. I have.
- 6 Q. And does that doctrine also go by the name of
- 7 the Doctrine of Utmost Good Faith?
  - A. Yes.

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- 9 Q. Have you ever been involved in any policy that
- 10 you wrote where the company denied the claim on the
- 11 alleged breach of that doctrine?
- 12 A. No.
- Q. What is your understanding of that doctrine,
- 14 if you have one?
- 15 A. That -- that the insured is obligated to give
- 16 you all information that may be material to underwriting
- 17 a r1sk.
- 18 Q. Do you know anything further than that?
- 19 A. That's the basic premise of it.
- 20 Q. Do you have an understanding of the term
- 21 "information material to the risk"?
- 22 A. I thought I just said that.
- Q. No. I'm asking you to define -- what do you
- 24 mean by "information material to the risk"?
- 25 A. Well, say, for example, that they were aware

## Page 51

- 1 of, say, the condition of a vessel that might have a
- 2 material -- that might materially affect whether you
- 3 would be able to underwrite it or not. That would be an 4 example.
- Q. And you, as the underwriter, is that one of
- 6 the areas of inquiry you make on a regular basis to the
- Insured seeking hull or pollution insurance?
- 8 A. I'm not sure I understand what you're getting 9 at.
  - Q. Well, you now gave me the doctrine.
- 11 A. Right.

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- 12 Q. I'm now asking you, is that an area that you
- 13 would make inquiry into as part of --
- 14 A. It would depend on what type of insurance  ${\tt I}$
- 15 was writing.
- 16 Q. I asked specifically with regard to hull
- 17 insurance.
- 18 A. With regard to hull insurance, I would ask, if
- 19 there were a reason to ask.
- 20 Q. I'm sorry. You would ask what?
  - A. I would ask if there were a C&V survey
- 22 available.

21

- 23 Q. Okay. And with regard to pollution liability
- 24 insurance, when do you make the inquiry, if ever,
  - concerning the condition of the hull?

# Page 52

- A. When they fill out an application form, they
- 2 state on there that -- whether they have hull and P&I
- 3 insurance. So it's a reasonable expectation that --
- 4 whether I specifically ask for it or not  $\cdot\cdot$  that the
- 5 hull underwriter would have seen that information.
- 6 Q. So in other words, if -- so when you assess an 7 application --
  - A. Right.
- 9 Q. -- for Great American's pollution liability
- 10 covers, if the insured advises you that he has hull or
- 11 P&I insurance, that is a representation  $\cdot \cdot$  that is the
- 12 type of information which you deem to be satisfactory
- 13 for you to write the risk, if all other factors are
- 4 equal.

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- A. Sure. Yes.
- 16 Q. So in other words, if the vessel owner has
- 17 hull insurance, you consider that sufficient disclosure;
- 18 is that correct?
  - A. Yes.
- 20 MR. ZACHARKOW: Objection.
- 21 Q. (By Mr. Nicoletti) If the vessel owner has
- 22 P&I insurance, you consider that sufficient disclosure
- 23 as to the condition of the vessel; is that correct?
  - MR. ZACHARKOW: Objection.
  - A. I have to believe that they're telling me the

Pages 49 to 52

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### Page 53

1 truth.

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- Q. (By Mr. Nicoletti) Right. But if a P&I underwriter has issued the policy, you, in effect, as the pollution underwriter reply upon that other underwriter to assess the acceptability of the risk;
- 6 isn't that correct?
  - MR. ZACHARKOW: Objection.
  - A. Yes.
- 9 Q. (By Mr. Nicoletti) Are you aware that in this 10 case, Great American, through an amended complaint,
- seeks to deny coverage to Signal under the pollution lability policy issued by Great American on the basis
- 13 of the violation of the Doctrine of Utmost Good Faith?
  14 MR. GUY: Object to form.
- 15 Q. (By Mr. Nicoletti) The alleged violation of 16 utmost good faith.
- 17 A. I'm aware of it.
- 18 Q. How did you become aware of it?
- 19 A. I believe it was probably mentioned in -- may
- 20 have been mentioned in some of the correspondence or 21 e-mails that were going back and forth.
- Q. Did anyone discuss with you -- strike that.
- 23 Do you recall the material fact or
- 24 factors, which Great American alleges were not disclosed 25 to you as the underwriter?

### Page 54

- A. I had seen a copy of the complaint, but I really it was just in passing, and I really don't remember everything that was in it.
- Q. Did anyone, including your attorneys, ever have a discussion with you concerning -- just answer this yes or no -- your views of what was in the
- 7 complaint?

A. No.

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19

- 9 Q. Did anyone, including your attorneys, ever ask 10 you whether or not the information -- the allegations 11 set forth in the complaint would have caused you not to 12 write the policy?
- 13 A. No.
- Q. Let's have this marked as Stringer
  Exhibit 239. It is a document entitled Amended Answer
  of Defendant Great American Insurance Company of New
  York to Plaintiff's Complaint With Crossclaims and
  Counterclaim.
  - (Exhibit No. 239 marked.)
- Q. Please further designate -- identify the document as being Document 104 in the court docket.
- Let me show you what has been marked as Stringer Exhibit 239. Have you ever seen that document
- 24 before?
- 25 A. I may have seen it in passing, but I can't say 25

## Page 55

- 1 for sure.
- Q. Am I correct in my understanding of your testimony that no one ever reviewed the allegations in this complaint with you?
  - A. Not that I recall.
- Q. I'm sorry. When I say, "complaint," it's really Document 104 I was referring to in that question.

  By Just so I can be clear on the record, so at no time did you sit down with anyone at Great American, including the attorneys, to discuss the accuracy of Document 104.
  - A. No.
  - Q. Is that correct?
- 13 A. No.
  - Q. That's not correct?
- 15 A. No. I mean, that is correct. I didn't sit 16 down with anybody, no.
- MR. NICOLETTI: Let me have this next
  document marked as Stringer Exhibit 240. It's a letter
  on the letterhead of Great American Insurance Group
  entitled Reservation of Rights, dated November 19, 2009.
  - (Exhibit No. 240 marked.)
- 22 Q. (By Mr. Nicoletti) Ms. Stringer, have you 23 ever seen this document before?
  - A. No.
  - Q. Did anyone ever -- anyone ever advise you that

#### Page 56

- 1 Great American reserved its rights and then in part 2 based its declination on Signal's alleged failure to 3 have P&I insurance and wreck removal coverage?
- A. I wasn't aware of that.
- Q. Isn't it true that every year that you wrote this policy -- or bound this policy for Signal, it, in fact, did have P&I insurance via an MGL endorsement?
  - A. That's what was shown on the application.
- 9 Q. Right. So, in other words, from 2004 right through 2009 renewal, isn't it true you knew that the 11 P&I coverage, including the wreck removal, was being 12 provided not under a standard form, but under an 13 endorsement to an MGL policy?
  - A. It was on the application.
- Q. Right. At any time, did you request from Signal or its brokers a copy of that MGL endorsement to determine the scope of coverage under that MGL P&I form?
- 18 A. No, not that I'm aware of.
- 19 Q. Going back to the P&I form, the coverages that 20 you are familiar with. What are the parameters of
- 21 coverage under those forms -- and if they're different
- 22 let me know ·· for wreck removal? Scope of coverage
- 23 available under those P&I forms, SP-23, SP-38, AIMU
- 24 1983.
  - A. I'd have to see an actual copy of the form,

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### Page 65

- What is a loss history, so a reader can 1 2 understand that?
- It's an outline of whatever losses may have 3 Α. occurred during a particular policy. 4
- Losses which may be recoverable under the 5 policies being identified?
  - Α. Right.
  - Such as the hull/P&I, and pollution?
- 9 Α. Right.

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- All right. 10
- And then it says the current P&I carrier, and 11
- 12 they've answered the question. Current and --
- 13 Q. Who was --
- 14 Α. I'm sorry?
- On this form, who was the then current P&I 15
- 16 carrier?
- Fireman's Fund and Excel. 17 Α.
- And do they also tell you the form of P&I 0. 18
- 19 insurance?
- 20 Α. It says, "included in the MGL."
- So per this endorsement, Signal is advising 21
- 22 Great American that its P&I coverage is included in the
- 23
- There were certain periods of time that that 24 was in common practice, where you would include the P&I

#### Page 66

- cover under the MGL. 1
- Okay. 2
- Sometimes it would be in the form of an 3
- endorsement. Sometimes it would be in the form of an
- actual P&I policy form being attached to the policy.
- Such as the SP-23? 6 Q.
- Or the SP-38. 7 Α.
- What is an MGL, just so we can be clear on the 8 ٥.
- 9 record?
- Well, MGL in this case stands for marine 10 Α.
- 11 general liability.
- So the fact that Signal was having its P&I 12 Q.
- 13 coverage included in an MGL form was common in the
- industry at that time. Is that your ... 14
- Absolutely. And as far as I know, they still 15
- 16 do.
- Is there anything on this form which 17
- specifically asks Signal information on the condition of 18
- any of the vessels to be insured? 19
- There's nothing on the application. 20
- And the reason it's not on the application is 21
- 22 because you rely upon the existence of the hull and P&I
- 23 policies: is that correct?
- 24 That would be a correct statement.
- 25 And the fact that they had no known or

## Page 67

- 1 reported losses would also give you comfort as to the
- insurability of the risks; is that correct?
  - A. Absolutely, yes.
  - We're going to put this aside. We're going to
  - go back to it, because it's part of another form. We'll
- go back to it in a moment. Now, let's go back to
- Stringer 241. Do the guidelines set forth the matter in
- which you are to price the premium for the risk?
  - It gives a rating plan. Α.
  - What is a rating plan?
- Those are the suggested ratings for the 11
- different types of vessels. This particular one
- outlines fishing vessels, passenger vessels, and then it
- has a separate section for tug boats and tow boats.
- Ω I believe on the next page, it allows for
- 15
- certain discounts?
  - Α. Correct.
- 18 Now, this pricing is a guideline; is that
- 19 correct?
- 20 Α. That's right.
  - You, as the underwriter, have the ability to ٥.
- set a higher rate, or a higher premium, or a lower rate.
- therefore a lower premium: is that correct?
- 24 A. That's correct.
  - And what information do you use in deviating 0.

## Page 68

- 1 from a guideline rate?
- Generally, it would be like the size of the
- fleet. It would be the type of vessel that would be
- involved.
  - Q. Anything further?
  - Every account is a different account. You Α.
- have to underwrite each one individually.
- I understand that. But the point is, I'm
- 9 trying to ascertain from you what factors you would
- consider in deviating from the guidelines, either by
- 11 giving a higher rate, therefore a higher premium, or a
- lesser rate, therefore a lesser premium.
- Here again, I would say it would depend on the 13 14 type of vessel. It would depend on the number of
- 15 vessels. And that's basically what you would consider.
- And am I correct the rates that you would 16 charge are based upon the gross rated tonnage of each 17
- 18 vessel?

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24

- There's nothing in this guideline which would 20
- 21 indicate a higher or lesser rate for age of vessel; is
- 22 that correct?

Α.

23 A. No. there's not.

Yes.

- Is that something you might take into account
- 25 subjectively, or no?

Pages 65 to 68

### Page 73

- 1 Q. Am I correct in my understanding that in
- underwriting your pollution risks, you did not refer to
- 3 those three sections?
- 4 Α. I didn't have these guidelines.
- 5 Q. When you say "these guidelines," you mean the
- 2005 edition? 6

7

- Α. Correct.
- 8 a. Which is Stringer 243. Correct?
- 9 A. Yes.
- 10 Do you recall at any time discussing with
- 11 Captain Ed or anyone else at Great American, separate
- and apart from this document, that for the Great
- 13 American pollution liability programs, the vessels must
- 14 be acceptable as a hull risk?
- 15 I don't recall discussing that particular
- 16 verbiage, but it's -- would be common sense that it
- would need to be acceptable as a hull risk. 17
- So if the hull or floating property has a 18
- first party insurance cover, that's acceptable to you? 19
- 20 It's showing --
- 21 A. It's showing me that it does have the proper
- cover on it.
- 23 And that's an acceptable risk to you? ۵.
- 24 Sure. Yes. Α.
- 25 Do you know what the Coast Guard PSIX is?

### Page 74

- It's the Port State Information Exchange. 1
- Do you recall ever, on any of your accounts,
- seeking information from the Coast Guard Port -- the
- Coast Guard PSIX? Δ
- 5 A.
- 6 ٥. You ever do that on the Signal account?
- Not that -- I don't recall. 7 Α.
- 8 If you did do such a search, it would be in ٥.
- 9 the files?
- It would be. 10 Α.
- And how would it appear in the file? 11
- As a print-out that says "Port State 12
- 13 Information Exchange" from the Coast Guard website.
- Q. Which is available to you at your desktop? 14
- 15 Α. It is.
- 16 As you sit here today, you don't recall ever
- doing that search for Signal; is that correct? 17
- 18 Α. Not particularly, no.
  - Any reason why you didn't do the search?
- 20 Probably didn't have a reason to.
- 21 Okay. Let's look at the second page of that
- 22 2005 edition of the guidelines.
- Α.

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- It says, "The law gives rise to a broad range 24 0.
- 25 of clients, including, but not limited to." You see

## Page 75

1 that?

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- 2 Α. Sure.
  - And let's look at B. That states, "Natural
- 4 resource damage."
  - Α.
- 6 0. Do you see that?
  - Α. I see that.
- 8 ٥. Do you have any understanding of what they're
- talking about in regards to natural resource damage?
  - An example that I can think of would probably
- be, say, damage to a coral reef. 11
  - That would also include -- are you familiar
- with the term of NRDA agencies?
  - Α.
- 15 Q. Ever hear the term Natural Resource Damage
- 16 Assessment Agency?
  - Not that I recall.
- In addition to coral reef damage, you could
- have fouling of river banks by a pollutant as part of a
- natural resource damage?
  - Α. I really don't know.
- 22 Q. Would dead birds fall within a natural
- 23 resource damage?
- 24 Α. I suppose they could.
- 25 Does dead fish fall into natural resource

### Page 76

- damage?
  - I suppose that could, too.
  - Contamination of -- of the sediment at the
- bottom of a river or canal, would that be considered
- natural resource damage?
  - Α. I really don't know.
- 7 What about damage to the water column of a
- river or body of water, would that be a natural resource
- damage? 9

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- 10 I don't know. Α.
- 11 But you are aware that environmental factors
- 12 can cause natural resource damage, are you not? 13
  - MR. ZACHARKOW: Objection.
- 14 (By Mr. Nicoletti) Strike that. Isn't it
- 15 true that damage to -- isn't it true that damage to
- fish, water fowl, water columns, all forms of sediment,
- 17 and banks along a river or canal, they all could be
- impacted by environmental damage?
  - MR. ZACHARKOW: Objection.
- 20 (By Mr. Nicoletti) You can answer.
- 21 It would depend on how they were damaged.
- 22 Okay. If a pollutant damages them, that would
- 23 fall within that type of natural resource damage?
- Now, that, I don't know. 24 Α.
- 25 You don't know?

Pages 73 to 76

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## Page 141

- condition. I didn't know all the details about that.
- But apparently, it had -- I guess the maintenance on it
- had not been good and, you know, various details like
- 4 that.
- 5 Okay. Who told you the maintenance wasn't any
- 6 good?

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- 7 I really don't remember.
- 8 Did they give you any details about the
- 9 maintenance to indicate to you why it wasn't good?
  - I didn't get any details on it at all.
- Did you get any details on the condition of 11
- 12 the dry dock itself?
- 13 At the time of the loss?
- 14 From the time of the loss to the present time
- that would have caused you concern in writing the
- 16 policy.
- 17 Α. Had I -- had I been able to read those
- surveys, I definitely would have been concerned. 18
  - Well, do you know what's in the surveys?
- 20 Α. Well, I haven't read them in detail. No, I
- 21 don't know.
- 22 Q. That's right. So the point is --
- 23 All I know is what I've been told.
  - Well, that's what I'm asking you. What were
- you told, from the date of the casualty forward to the

### Page 142

- present date, that would cause you any concerns with 1
- 2 issuing a pollution policy for the dry dock?
- 3 A. Just what I said. I was told the dry dock was
- in poor condition and the maintenance on it had not been
- 5 done. And apparently, they had been told in the past
- 6 that they had to -- were supposed to renew certain
- 7 sections of the pontoons that wasn't done properly. I
- 8 mean, there was a lot of different things that I was
- 9 told about it. I don't remember exact specifics.
- 10 Q. Well, that's my question. I want to know
- 11 exact specifics of what you were told.
- 12 I can't tell you that.
- 13 So the most you can tell me is that it had 14 poor maintenance, it was in poor condition and certain
- 15 of the sections had to be renewed?
- 16 That's the little bit that I remembered.
- 17 Do you remember anything else?
- 18 Not right now.
- 19 Now, had Signal told you that it had a better
- 20 maintenance program than reported to you, and was going
- 21 to do complete renewals, or at least a good deal of work
- on this dry dock in the upcoming months, would that have
- 23 lessened your concerns?
- 24 A. No. If I had known it was in bad shape, and
- 25 Signal told me they were going to fix it up, I would ...

### Page 143

- 1 more than likely, I would have told them I didn't want
- 2 to cover that vessel until they completed all the
- recommendations.
- Q. Have you ever done that to an insured before?
  - Α. On a pollution policy?
- 6 Q. Yeah.
- 7 Α.
  - So --Q.
- 9 Α. We've done it on a hull policy, but not on a 10 pollution policy.
- Right. We're dealing with a pollution policy, 11 Q. are we not?
- 13 That's correct. Α.
- Okay. We're not dealing with a hull policy. Ο. 14
  - No. I'm just explaining.
- 16 Right. And the underwriting criteria are
- 17 different for a hull policy and a pollution policy;
- 18 isn't that correct?
  - Α.
- 20 Were you involved at all with the Bender ...
- the equipment which Signal acquired from Bender? 21
- 22 Α. Was I involved with it?
- 23 Yeah
  - Α. No.
- Who did that? 25 Q.

# Page 144

- I believe when they acquired that equipment Α.
- that Reese was -- was the underwriter on the policy.
- So am I correct in my understanding, then,
- that when they acquired this equipment, you had no
- involvement with requesting surveys?
  - Α. No, I didn't.
- And you had no involvement reviewing those
- 8 surveys? 9
  - No, I did not. Α.
- 10 Are you aware that all of the Bender equipment Q.
- came with surveys that had multiple recommendations
- concerning their respective conditions?
  - A. I was aware of it, yes.
- 14 Are you aware that Great American agreed and
- did issue a policy -- a pollution insurance for those
- three structures, even though those recommendations had
- not been completed? 17
  - Α. No.
  - You're not aware of that?
  - MR. GUY: John, you may need to clarify
- 21 what you mean by structures there. I think you're
- 22 talking about the Bender dry dock.
- 23 (By Mr. Nicoletti) I'm sorry. Are you aware
- 24 that the Bender dry docks and other floating equipment
- 25 for which Great American had surveys ...

Pages 141 to 144

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#### Page 165

- the surveyor to find out how important this is and how much time they have to fix it before I made a decision.
- 3 Q. (By Mr. Nicoletti) Is that true with all
- 4 Great American underwriters ...
  - A. I have no idea.
- 6 Q. -- in the pollution side?
- A. I can't tell you.
- 8 Q. By the way, any of the testimony you just gave
- $\boldsymbol{9}$   $\,$  me about the procedure you would follow to determine the
- 10 condition of a vessel, do they appear anywhere in any of
- 11 the guidelines prior to -- your underwriting guidelines,
- 12 prior to August 2009?
- 13 A. Not that I'm aware of. It's just common
- 14 sense.

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- 15 Q. I believe it's your testimony that the
- 16 conditions noted in here do not automatically disqualify
- 17 the vessel from being added; is that correct?
- 18 A. Correct.
- 19 Q. That's really based upon the insured's intent
- 20 to do the corrections and maintenance, and the
- 21 surveyor's comments; is that correct?
- 22 A. It would be based on that.
- 23 O. Right. Now, based upon the allegations in the
- 24 complaint, it is stated that Signal should have
- 25 disclosed the condition of this vessel, some of which

#### Page 166

- 1 are commented on in the surveys in the year 2000 to
- 2 Great American. And that's the basis for the action to
- 3 void the policy. My question is this: Since these
- 4 conditions -- since Great American wrote this dry dock
- 5 for pollution insurance from 2003 right up to it
- 6 sinking -- in fact, after its sinking in 2009, how --
- 7 how was the decision made that Great American would only
- 8 void the insurance coverage for 2009?
- 9 A. How was that decision made?
- Q. Yeah.
- 11 A. I have no idea how that decision was made. I
- 12 wasn't -- I wasn't part of this process.
- 13 Q. My question is really basic. I mean.
- 14 according to the complaint, you're complaining about
- 15 Signal's failure to disclose the condition of the dry
- 16 dock from 2003 to 2009.
- 17 A. Okay.
- 18 Q. All right?
- 19 A. Yeah.
- 20 Q. How is it you only decide to void the cover
- 21 for the dry dock on the year of the incident, if these
- 22 conditions were so material to you?
- A. Maybe they would void it all the way back. I
- 24 don't know.
- 25 Q. You don't know why?

### Page 167

- A. No.
- Q. Okay.
- 3 A. Why they would do it for that particular year?
- 4 No. I --
  - Q. And not the prior years.
- 6 A. I have no idea.
- 7 Q. Well, if something is material in the year of
- B the casualty, and those same material facts existed
- 9 prior to that, is it not inconsistent of Great American
- 10 to void the contract for 2009 and not the prior years?
  - MR. ZACHARKOW: Objection.
  - A. What would be the point?
  - Q. (By Mr. Nicoletti) What would be the point of
- 14 voiding the contract of the dry dock?15 A. Yeah. All the way back.
  - MR, GUY: Give us the money.
  - Q. (By Mr. Nicoletti) Because you have to give
- 18 back the premium.
- 19 A. You could do that if you wanted to. I suppose
- 10 it's their choice as to what -- how they wanted to
- l handle it.
- Q. Whose choice? Whose choice?
- 23 A. It would be --
  - MR. ZACHARKOW: Objection; getting
- 25 argumentative · ·

#### Page 168

- A. -- whoever at Great American was making --
  - MR. ZACHARKOW: -- Mr. Nicoletti.
    - MR. NICOLETTI: I'm just trying to find
- 4 out ..
- A. No. It would be -- whoever at Great American
- is making that decision, it would be their choice.
- 7 Q. (By Mr. Nicoletti) Well, you were the
- 8 underwriter on this risk. And the allegation is that
- 9 you, the underwriter, would not write this policy had
- .0 you known the facts. Do you understand that's what the
- 11 complaint says?
- A. I wouldn't have put that particular vessel on
   the contract, no.
- 14 Q. All right. My point to you is, who at Great
- 5 American did you discuss that with and how did they come 6 up with the decision, if you know, to only void the
- 17 contract for the year of the incident?
- 18 A. I don't know. I didn't -- it wasn't -- I
- .9 wasn't involved in that process.
- 20 Q. In fact, you weren't involved with the
- 21 decision to void the contract, were you? 22 MR. ZACHARKOW: Objection.
- 23 Q. (By Mr. Nicoletti) For any year.
- 24 A. No.
  - Q. The decision to void this policy was made by

Pages 165 to 168

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## Page 173

- $\ensuremath{\mathbf{1}}$  administrative than substantive questions. Is that
- 2 fair?

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- A. Yes. Absolutely.
- 4 Q. Okay. When a claim is made, generally, are 5 you asked to produce your underwriting file to the
- 6 claims department?
- 7 A. In the past, we -- we had done that. Since 8 we've gone to electronic files, now there's no reason to
- 9 do that.
- 10 Q. In other words, they can access your ..
- 11 A. They can access the underwriting file.
- 12 Q. Okay. And the flip side of that is that the
- 13 claims department doesn't have any role in the
- 14 underwriting; is that correct?
- 15 A. Not really, no.
- Q. When you say "not really," is there some
- 17 involvement they have?
- 18 A. You might have occasion to call somebody in
- 19 the claims department to ask their advice on something.
- 20 But other than that, they're not actually involved in
- 21 the underwriting information.
- 22 Q. Is that like a loss history question?
- 23 A. It could be.
- Q. On the Signal account in 2009, do you know if
- 25 anybody from the claims department was involved in the

## Page 174

### 1 underwriting?

- 2 A. No. I don't know. I don't know.
- 3 Q. Do you recall if anyone was involved?
- 4 A. No, I don't.
- Q. During the underwriting process, the claimsdepartment itself had never requested information from
- 7 an insured or a broker then?
  - A. Not that I'm aware of, no.
- 9 Q. Any such request would come from you as the
- 10 underwriter. Correct?
- 11 A. More than likely, it would.
- 12 Q. Who is the claims handler for this loss?
- 13 A. Oh, wow. I honestly don't know who's working
- 14 on it.

B

- 15 Q. Is it Julia Price?
- 16 A. It could be Julia, yeah. Well -- yeah, she
- 17 would be the one that's working on it.
- 18 Q. Do you know if Julia Price had any involvement
- 19 in the underwriting of this account?
- 20 A. No.
- 21 MR. ZACHARKOW: You don't know or --
- 22 A. No, as far as I know she didn't.
- 23 Q. (By Mr. Guy) Mr. Nicoletti was just showing
- 24 you a survey on a piece of marine equipment that Signal
- 25 acquired as part of an asset purchase agreement from

## Page 175

- 1 Bender, Right?
- 2 A. Uh-huh.
- 3 Q. As a matter of your general practice, how
- 4 often do you request surveys from insureds?
  - A. Are you talking about for pollution policies?
  - Q. Yes, on the pollution policies.
  - A. It's usually not part of the general process.
    - Q. Do you ever commission surveys, rather than
- 9 request ones which the insured may have already?
  - A. For a pollution policy?
- 11 Q. Yes.
  - A. Not normally, no.
- 13 Q. Would you agree that you're entitled to do
- 14 that if you wish to do so?
  - A. We could.
- 16 Q. Have you ever done that?
  - A. No.
- 18 Q. You would agree with me that even if you don't
- 19 want to retain a surveyor to go and inspect the property
- 20 that you're insuring or might be insuring, you can ask
- 21 the insured for as much information as possible?
- 22 A. When you say "ask the insured," we don't
- 23 correspond directly with the insured at all. We always
- 24 correspond through the broker.
- 5 Q. That's a good point. Anything you want to

### Page 176

- 1 know about the risk, you can always ask the broker.
  - A. Year
- 3 Q. Correct? Do you recall doing that on the
- 4 Signal account?

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- 5 A. For additional information on Signal?
  - O. Yes.
- A. I don't think so.
  - Q. That was just -- my question was meant to be
- 9 just for the 2009 year.
  - No, nothing specific comes to mind.
- 11 Q. For any of the policy years that Great
- 12 American has provided pollution insurance, do you recall
  - 3 ever asking Willis, the broker, for more information?
- 14 A. Nothing specific comes to mind.
  - Q. When you're requesting information through the
- 16 broker from an insured, do you look for the loss
- 17 history?
- 18 A. Yes -- well, sometimes we specifically ask for
- 19 1t.
- 20 Q. Do you know if you did that in the 2009
- 21 renewal?
- 22 A. I really don't remember.
- 23 Q. When you ask for valuation reports --
  - A. Uh∙huh.
- 25 Q. -- do you want every valuation report on a

12

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## Page 185

- No. it doesn't look like it. Because usually when I requested them, they would have my name on the top of them. 3
- O. Okay. 4

MR. GUY: Introduce this as Exhibit 254. 5 (Exhibit No. 254 marked.) 6

- (By Mr. Guy) Okay. This is a -- what I've just shown you as Exhibit 254, fit is an e-mail from 8 Reese Lever to Vernon Ewing at Willis.
- A. Right. 10
- Again, you were courtesy copied, and it's 11 12 dated December 29th, 2008. The e-mail says, "Vernon,
- attached is our formal pollution renewal quote for
- Signal International. Please let us know if we can help with anything else. We look forward to hearing from
- 16 you."
- 17 Α. Okay.
- And if we look at the back, there's a Schedule 18 of Vessels ·· 19
- 20 A. Correct.
- Q. -- which looks to have a premium for each 21
- 22 individual vessel and some terms and conditions. And at
- the top, it says, "Renewal Quotation." 23
- 24 Α. Okay.
- Again, is this the typical renewal quotation 25

## Page 186

- 1 that Great American issues?
- A. It's a typical format.
- Q. Okay. In between -- earlier we looked at the 3 e-mail from Mr. Lever reminding Mr. Ewing that this
- account was up for renewal. 5
- A, Correct. 6
- Correct? And in the files that have been 7 0. produced by Great American's attorney, these are the
- only correspondence I've seen about the renewal of this
- account. Okay? 10
- 11 Α.
- In other words, it's an e-mail from Mr. Lever 12 ٥.
- 13 to Mr. Ewing.
- Α. 14
- A response from Mr. Ewing, which includes the 15 pollution submission from Willis and the Schedule of
- Vessels. And then a month later -- just over a month 17
- later is the response from Mr. Lever with the quote. 18
  - A. Okay.
- MR. ZACHARKOW: And the scope of your 20
- 21 question is for the '09-'10 policy term. Correct?
- MR. GUY: Yes. 22
- 23 Q. (By Mr. Guy) My question is this: Three
- e-mails --

19

25 A. Okay.

## Page 187

- · is that a pretty typical renewal? 0. 1
  - Typical, yes.
- And as far as you're aware, all of Great 3 American's documents concerning that renewal have been 4 produced?
  - Α. Correct.
- 7 Okay. See, I haven't seen anything in that Q. renewal where at any point Great American asks for the production of condition and value surveys on any of the vessels insured, including, but not limited to the dry 11 dock AFDB-5: is that correct?
  - A. It doesn't appear to be in there at all.
  - And when I looked at the previous years from this account, from 2004 up to and including the renewal after this loss ·-
    - A. Uh-huh.
- -- I've still never seen any requests for any 17 condition and value surveys, with the exception of the ones from the new acquisition in Bender that Mr.
- Nicoletti discussed. 20
  - A. I believe that's correct.
- 22 Q. So here's the thing. Great American has been 23 underwriting this account for pollution insurance for
- eight years, nine years? A. At least that long.

# Page 188

- Including the facility -- Signal's facilities at Pascagoula and in East Texas?
- A. I believe all the vessel locations are named on the policy.
- O. Right. I've never seen a single request, not one, for a vessel condition and valuation survey.
- That's not typically something that we ask 7 A. 8 for.
- Okay. Do you believe that the insured should 9 Q. have provided you condition and valuation surveys for 11 AFDB-5, or any other vessel that's insured?
- A. If the insured had information that could materially affect our policy, it would be their 14 obligation to furnish us with that information.
- Q. Okay. How does the insured know what is 16 material to you?
- Well, say, for example, if you were to read a 17 survey that said that you had a vessel that was about ready to collapse or something like that, that would be
- something that you should bring to the attention of your broker, who would then bring it to our attention.
- Okay. Is there such a survey that you've seen 22 Q. 23 and read in this account?
- That I've read? 24 Α.

25 Q. Yes.

Pages 185 to 188

### Page 189

- 1 I've heard reference to the surveys that were 2 done on the dry dock.
- 3 See, that's called hearsay, and that's not good enough, because you're the underwriter. Okay? MR. ZACHARKOW: Objection.
- 6 (By Mr. Guy) Where is the survey that says 7 this is about to collapse?
- 8 A. I have no idea.

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- 9 And nobody's ever asked you that?
  - Α. Nobody ever asked me that, no.
- 11 Do you know if Mr. Lever has been asked that 12 question?
- 13 Α. I don't think so.
- 14 Again, to my question, how does the insured 0.
- 15 know what is material to you, the underwriter?
- 16 Well, I would think it would be common sense 17 if you had a vessel that was about ready to collapse or was in danger of sinking or something like that, you 18
- would definitely want to let somebody know about it. Well, beauty is in the eye of the beholder. 20
- 21 And a lot of these vessels, as you say, it's typical for
- 22 them to have dings on them, for them to have doubler
- plates, to have paint corroded; is that fair enough, in 24 shipyard vessels?
- 25 And it is typical. But you -- it should be

### Page 190

- common sense that if you were to look at a vessel that 1
- had a hole in the side of it, you'd know that it was in eminent danger of sinking, and that should be brought to
- somebody's attention.
- 5 Okay. Was there a big hole in the side of the Q. 6 AFDB-5?
- 7 A. I have no idea.
- 8 You just don't know?
- 9 I don't know. I was using that as an example.
- Okay. But it's not an example that's actually 10
- 11 applicable to the facts of this case as you know.
- Right?
- 13 A. I don't know whether it's applicable to this
- 14 case or not. But my point was that if a prudent insured
- 15 was aware of a condition that would put a vessel in
- jeopardy, that it -- they owe the duty to let 16
- 17 underwriters know of that condition.
- 18 Okay. Are you aware of anything that Signal
- 19 knew that put the vessel in jeopardy, as you say, to --
- 20 I don't know. Α.
- 21 You don't know?
- I don't know. 22 Α.
- 23 Who would know at Great American?
- 24 I don't know who would know at Great American.
- I mean, how could -- if a representation about 25

## Page 191

- 1 the insured property was made, any insured property,
- 2 it's made to you as the underwriter. Correct?
- MR. ZACHARKOW: Objection. That's the
- whole point. The representations weren't made.
- (By Mr. Guy) All right. If a
- misrepresentation --6
  - It wouldn't necessarily be made to me.
  - All right. Any representation or lack of
- 9 representation, when it comes to underwriting --
  - MR. GUY: If that keeps you happy,
- George.

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- Q. (By Mr. Guy) -- is made to the underwriter.
- 13 Correct?
- 14 Α. It should be.
- 15 Okay. So what I want to know is, how can you,
- 16 as the underwriter, not be able to tell us what you
- should have been told, or what you weren't told?
- 18 Well, that's --
  - MR. ZACHARKOW: Objection.
- 20 That's one of the --
  - MR. NICOLETTI: You can answer.
  - Well, I mean, that's one of the principles of
- 23 a marine policy, that you're supposed to -- that word --
- 24 you're supposed to be in utmost good faith. And if
- 25 you're aware of a situation that could materially affect

# Page 192

- 1 the policy, it's your obligation to let us know.
- (By Mr. Guy) All right. One of the things
- that you said earlier to Mr. Nicoletti was that -- one
- of the things that might concern you is if a piece of
- insured property was not capable of operating as it's
- supposed to work. Do you recall testifying that?
- 7
  - Something similar to that, yes.
- 8 Has anybody given you any information on what
- 9 the working history of the AFDB-5 dry dock was before 10 this loss?
- A. What it was before the loss? 11
- Q. 12

13

22

24

- Α. No.
- 14 So let's have a look at what was previously introduced and marked as Exhibit 195. And this
- document, I'm going to represent to you, lists all of
- the docking on the AFDB-5 prior to this loss from 2003. 17
- 18 Α. Okay. I'll take your word for it, because I
- 19 can't read it.
- 20 Well, I appreciate it's quite small print.
- But let's just go to the last one.
  - Α. (Complies.)
- 23 0. Are you on the last page?
  - Α.
    - And if we look at the -- it's the second one

Pages 189 to 192

## Page 225

- In 2009? 1 Α.
- At the time of this report that we were just 2
- 3 talking about, which was from February 2007.
- 4 Α. 2007, yeah,
- 5 Q. Yeah. Did you ever request these reports in
- 6 2007?
- 7 Α.
- Did you ever request them in 2008? 8
- 9 2008. no.
- Is it your testimony today that these reports 10
- 11 are material to the risk in 2009?
- 12 Α. I never saw them, so I couldn't say one way or
- the other. 13
- Do you think they were material in 2007? 14 ٥.
- If I had seen them, they may have been. 15
- Who else would know -- at Great American would 16
- know if they were material, if not you the underwriter? 17
- 18 You'd have to see the report to determine
- whether it was material or not. 19
- Right. But you'd agree with me the 20
- underwriter is the person who has to say whether it --21
- It would have to be the underwriter that would 22
- have to look at them. Sure. Of course. 23
- Right. But you've never been asked to do that
- until I until Mr. Nicoletti and I have been asking

#### Page 226

1 you today.

6

- None of these reports were brought to my 2
- attention at all until after the occurrence.
- Okay. After the occurrence. 4 Q.
- 5
  - When were they brought to your attention?
- I'd say probably -- well, of course, I've seen 7 Α.
- 8 them here today.
- 9 First time you've seen them here in --
- This is the first time I've had a chance to 10 Α.
- 11 look at them, yeah.
- Paragraph 26, "At Signal's request Robert
- Heger attended at the dry dock on April 30th through
- May 2nd, 2007, and conducted an inspection of the wing
- 15 walls to evaluate their condition and determine whether
- 16 or not they were suitable to be refurbished and used
- 17 with the new pontoons. On May 18th, 2007, he issued his
- 18 inspection report to Signal. See Exhibit 8," which is
- in the binder if you would like to look at it. Which
- has previously been introduced as Exhibit 33 and again
- 21 as Exhibit 171.
- 22 MR. ZACHARKOW: 171?
- 23 MR. GUY: Yeah.
- 24 (By Mr. Guy) Real simple question. Again, do
- 25 you believe that report would be material to the risk in 25 we go back to the Schedule of Vessels, there's a spud

#### Page 227

- 1 2009 if it had been superseded by other reports of a
- later date?
  - MR. ZACHARKOW: Objection. You can
- answer.

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- This would -- this would have been useful 5 Α.
- information for me to have. If I knew that the wing
- walls were in poor condition, I definitely want to know
- what was being done about it.
- (By Mr. Guy) It says they're in fair to poor ۵. 10 condition.
- 11 Α. I'm sorry?
  - Ω. It says they're in fair to poor condition.
- 13 Α. Right.
  - This report was from May 2007. Q.
  - Α. Right.
- So you were the underwriter for that year on 16 the account.
- 18 Α.
  - You were the underwriter who would have been
- renewing that account at the end of 2008-2009. 20
  - Right.
- 22 Q. Is that correct?
  - Right.
    - When did you request the reports from 2007, as ٥.
- 25 the underwriter?

#### Page 228

- I never requested reports.
- 2 How would Willis know that you would want such 3 reports?
  - MR. ZACHARKOW: Objection.
  - I would think it would be a matter of common
- sense that they would make me aware that there was some kind of a condition affecting this dry dock.
- (By Mr. Guy) How would Signal know that you
- might be interested in that report? 10
  - MR. ZACHARKOW: Objection.
- 11 As a prudent insured, I would think that
- 12 they'd want to make their underwriter aware of some kind
- of a report like that. I guess my question would be, 14 did they make the hull underwriter aware of it, or was
- 15 the hull underwriter aware of 1t?
- 16
- (By Mr. Guy) We'll come back to that in a 17 minute. But the -- this is just one piece of marine
- 18 property that's insured under the Great American
- pollution policy. Correct? 19
  - Α. Yes.
- Okay. So should they be giving you every 21 Q.
- 22 report on each single piece of property?
  - MR. ZACHARKOW: Objection.
- 24 (By Mr. Guy) Let's take an easy example. If Q.

Pages 225 to 228

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## Page 249

- Q. (By Mr. Guy) Last question on that. The 2 words "a recent survey," that would mean the most recent survey: is that correct?
- A. The most recent survey. We -- usually when we say a current survey, you're looking for something maybe a year or no more than two years old.
- And one that hasn't been superseded by another 8 survey.
- 9 Α. Correct.
- 10 Q. Mr. Nicoletti asked you earlier if you were 11 aware that the premium for the AFDB-5 for the 2009 12 policy year had been tendered for return to Signal. Do
- 13 you recall that?
- 14 A. I don't.
- 15 Do you know what I mean by return of premium 16 being tendered?
- 17 If you delete a vessel from the schedule. Is 18 that what you're referring to?
- 19 Q. Well, the Great American has sought to void 20 the policy with regard to -- the 2009 policy with regard
- to the AFDB-5. 21
- 22 A. Okav. 23 Okay. And its attorneys have offered to
- 24 return the premium for the AFDB-5, which has not been accepted by Signal. Mr. George and I have entered into

## Page 250

- 1 a stipulation about that. Did you have any involvement 2 in that?
- 3 A. No.
- Q. Okay, Do you know who would have been involved in that?
- 6 A. I'm not aware that anybody asked to -- what, 7 delete it from the policy?
- Q. No. To return the premium for it. To --8
- MR. ZACHARKOW: I'll object. It's a pretty broad question and it gets into legal issues. 10
- (By Mr. Guy) Well, the question I want to 11
- 12 know -- the question I want to ask, which is the same
- one John asked, and I'm not sure we have an answer, is
- 14 if you're going to do that for 2009, why not all the
- previous policy years? 15
- MR. NICOLETTI: The question is posed to 16
- 17 her, not you, George.
- MR, ZACHARKOW: I'll object. 18
- 19 I don't know anything about a request for return of premium for any policy.
- (By Mr. Guy) So you can't answer that? 21
- 22 I don't -- because I have no knowledge of it.
- 23 Fair enough. Do you know who the person to 0.
- 24 ask that would be?

25

A. I really don't.

### Page 251

- Would it be Captain Ed Wilmot?
- I don't know if we was involved in that or 2 not. I have no idea.
- 4 ٥. Okay. Thank you very much.
  - Okay. Α.
- 6 MR. NICOLETTI: I've got a couple of
- follow-up questions.

# RE-DIRECT EXAMINATION

- QUESTIONS BY MR. NICOLETTI:
- 10 With regard -- now, this is all with regard to your understanding.
  - Α. Okay.
- 13 Not as to what the law really is. And my questions are focusing on the · · on Signal's obligation to voluntarily disclose information.
- 16 Α. Okav.
- 17 You understand that? If Signal has in its possession the most current survey, which states that
- the vessel's in fair and good condition, it's within
- Signal's own decision making whether or not to disclose
- 21 that information to the underwriter; isn't that true?
  - MR. ZACHARKOW: Objection.
- 23 I don't know.
  - (By Mr. Nicoletti) You don't know. Let's
- 25 approach it from this perspective. An insured under the

## Page 252

- 1 Doctrine of Utmost Good Faith is only obligated to
- 2 disclose to the underwriter material facts; isn't that

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- A. I would say or anything that could be 4
- detrimental to the risk. б
- Right. Well, a material fact, by definition, 7 is detrimental to the risk.
  - Α. Okav.
- Isn't it true? You don't know that -- do you 9 10 have that understanding or not?
- A. If it's detrimental to the risk, I'd want to 11 12 know about it.
- Q. Right. If a vessel is in fair to good 13 14 condition, is that detrimental to the risk?
  - A. If it's in good condition, no.
- So if Signal has a most current survey that 17 says the vessel's in fair to good the condition, there's
- no obligation to disclose it; isn't that correct?
  - A. I don't know the answer to that.
- 20 Okay. Again, the obligation of the insured to 21 disclose material information detrimental to the risk is
- in the formulation of what the insured believes to be
- material. Is that correct, to your understanding?
- 24 MR. ZACHARKOW: Objection.
- 25
  - Q. (By Mr. Nicoletti) You can answer.

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### Page 265

- 1 A. It would.
- Q. (By Mr. Zacharkow) Now, you were asked about Exhibit 12, which was referenced, which was the Dufour 4 survey report dated October 19th. 2007.
- 5 MR. ZACHARKOW: Was 12 taken out?
- 6 THE WITNESS: I don't know.
- 7 MR. GUY: I don't know. I was kind of
- 8 confused on that. It confused me as well. The tabs are 9 messed up or something. There it is. (Indicating)
- 10 Q. (By Mr. Zacharkow) And that survey report
- $11\,$  indicates that the surveys were conducted when, Ms.
- 12 Stringer?
- 13 A. Looks like it says December 15, 2008 --
- 14 wait -- 2006 and July of 2007.
- 15 Q. Now, you weren't asked about Exhibit 11.
- 16 MR. ZACHARKOW: You're killing me.
- 17 MR. GUY: (Indicating.)
- 18 Q. (By Mr. Zacharkow) Which is an e-mail dated
- 19 July 16th, 2007, from Robert Heger to Terry Ballard at 20 Signal?
- 21 A. I was not asked about that. no.
- Q. And in that, it's referenced as -- well, let
- 23 me ask you this: Would you please read the section on
- 24 the pontoons for the record, please?
- 25 A. Okay. "Replace entire pontoon deck plate on

#### Page 266

- 1 all sections. Pontoon deck is extremely thin with many
- 2 holes and cracks. Many areas of the deck have been
- 3 doubled with small patches, but these do not restore the
- 4 overall banding strength of the pontoon, nor prevent
- 5 additional cracks from forming on a regular basis. The
- 6 pontoon deck over the machinery compartments develop
- 7 significant new leaks every time the dry dock is
- 8 submerged. The crew spends considerable effort during
- 9 each submergence finding and plugging leaks in the
- 10 machinery compartment, just to enable the stripping
- 11 pumps to keep up with the leakage. A blowout of the
- 12 pontoon deck could rapidly flood the machinery
- 13 compartment. Replace heavily corroded pontoon deck
- 14 stiffeners, about 25 percent, all sections. Replace the
- 15 bottom shell plates and under the machinery compartment
- 16 on all compartments. This shell plate" -- "the shell
- 17 plate under the machinery compartment reportedly has
- 18 many holes which have flooded the double bottom tanks.
- 19 The tank tops of the double bottom are now acting as the
- 20 shell. The tank top plates are extremely corroded and
- 21 very thin. A blowout of the tank top plate could
- 22 rapidly flood the machinery compartment." And then it
- 23 goes on --
- 24 Q. Okay. That --
- 25 A. Yeah. It goes on to say, "Survey the access

#### Page 267

- 1 quarters and machinery compartment and repair areas of
- 2 localized heavy corrosion."
  - Q. Okay.
  - A. Do you want me to finish?
  - Q. No. Does that section still go on? No.
- That's okay for now.
  - A. Okay.
- 8 Q. Now, those conditions are described  $\cdot\cdot$  those 9 comments are describing conditions with regard to the
- ) watertight integrity. Right?
  - A. Yes, 1t 1s.
  - Q. Is that something that's of significance to
- 13 you as an underwriter in evaluating the risk?
- 14 A. That would be a significant concern to me if I 15 knew that.
- Q. And, you know, regardless of whether the survey report was provided to you, that information was
- 18 not provided to you. Correct?
- 9 A. This is correct. As a matter of fact, I don't
- 20 think I've ever seen this before.
- 21 MR. ZACHARKOW: I have no further
- 22 questions at this time.
- 23 MR. GUY: I have one I think I want to
- 24 clarify.

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# RE-CROSS EXAMINATION

#### Page 268

- 1 QUESTIONS BY MR. GUY:
- Q. As an underwriter sometimes, a pollution
- 3 underwriter, perhaps more commonly as a hull
- 4 underwriter, you commission surveys from marine
- 5 surveyors; is that correct?
  - A. As a hull underwriter?
- Q. Yeah. I mean, hull underwriters generally or a pollution underwriter, which you are now, you
- 9 commission surveys.
  - A. As a hull underwriter, yes.
- $\mathbf{Q}$ . Right. And the reason why a hull underwriter
- 12 commissions surveys -- or what happens with those
- 13 surveys, rather, is it is a condition of coverage that
- 14 certain recommendations are complied with; is that
  15 correct just in general?
- 15 correct, just in general?

  16 A In general if
  - A. In general, if there are recommendations, yes, there would be -- certain ones would be a condition of
- 18 the coverage.
- 19 Q. Right. And that's pretty standard in hull
- 20 insurance, the marine surveyor, at the request of the
- 21 underwriter, goes out, looks at the vessel, provides his
- 22 survey, and may find some recommendations that the
- 23 underwriter will require the insured to comply with
- 24 before the coverage is bound.
  - A. That's true.

Pages 265 to 268